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Foundational skills

The foundational skills are prerequisites for all others skills. Mastery of the foundational skills provides necessary firm footing to have more impact, be more effective and to achieve greater leader's success. Vince Lombardi said that "success comes from those who are **brilliant at the basics**". For to become master leaders the basics are self-awareness, a capacity to build rapport and an ability to clarify expectations.

Leadership direction skills

Leaders provide direction through uncertainty. Leaders must emerge when problems blindside people and when people cannot resolve the problems they face. Leaders should set up in response to opportunities others miss and when people do not know how to take advantage of possibilities. People need direction when the organizational structure cannot or does not provide it.

Exceptional leaders "map the territory" to identify the need to lead, they chart a course of action to meet the need. No single leader can identify all the needs and chart every course of action, those who lead, especially on a broad, global scale, and those who direct large groups and organizations must multiply themselves, they develop other leaders

Leadership influence skill

Expert leaders have to influence people willingly to follow. Willingness is the cooperative word, they gain commitment rather than rely on command and compliance. They create a desire in followers rather than demand that subordinates fulfill requirements. They inspire rather than

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